

Commercial Consultant

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Advertised internally & externally



Bretts have been supplying Queensland builders since 1918 and Commercial Door Hardware since 1945. We are looking to expand our architectural hardware business and need a new team member who is passionate about sales. The role involves working with others in our commercial team providing the best solution possible for commercial builder, shopfitter and fabricator customers.

About the role

The job is centrally located in Albion and it offers a great potential to learn and grow. We will accept applicants with no or limited experience with architectural hardware, however strong sales experience would be a definite advantage. We are happy to train you into the role as long as you can demonstrate excellent sales skills.

Key accountabilities

- Managing the supply of architectural door hardware and washroom products
- Purchasing materials against customer orders and processing sales orders
- Ensuring orders are fulfilled in a timely manner
- Quoting the customers requirement
- Offering the customer the right solutions
- Actively pursue new leads and convert these into sales
- Helping customers when they call into the store

About you

- Great phone manner
- Happy and affable disposition
- Attention to detail
- Willingness to learn
- Flexibility to adapt and change

Benefits

Remuneration commensurate with experience.

Applications in writing to the Architectural Hardware General Manager, Judy Mitchell on or before 28/01/2022.

mailto: jmitchell@bretts.com.au